

SPECIFICATIONS ON INVITATION FOR BID FOR: **DETERGENTS, SYNTHETIC AND LAUNDRY
ALKALIS AND SOURS**
(NIGP CODES: 50530, 50535, 50557, 50585)

1.0 INTENT:

The intent of this Invitation for Solicitation is to establish a contract for laundry chemicals and delivery of the chemicals to the Maricopa County Sheriff's Office Laundry Facility and other County agencies. This intent also includes the implementation of a comprehensive computerized injection system to ensure accurate and precise control of the various chemicals being used. All chemical prices are to include the installation of the injection system, any and all maintenance of the injection system and delivery of the chemicals. Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management. Also included are blanket discounts for related supplies as covered by current pricing documents.

2.0 TECHNICAL SPECIFICATIONS:

2.1 **General Laundry Information.** The Sheriff's Office processes approximately 4 million pounds of laundry per year for over nine thousand (9,000) inmates from the County's various jail sites. The approximate cost per pound is \$.024 (2003 total pounds processed= 4,300,596). For informational/bidding purposes, the following are product quantities used in 2003.

<u>Product</u>	<u>Gallons</u>
Break	5225
Detergent	2365
Conditioner	1650
Destainer	715
Sour	275
Bacstat	55
Super Bac-Soft	275

2.2 Liquid Chemical Injection System Specifications:

- 2.2.1 System provided by vendor shall be microprocessor controlled with automatic injection system and have the capability to dispense seven (7) different products each with its own independently timed pump and be compatible with Milnor 450 washing machines.
- 2.2.2 If maintenance is required, the vendor shall respond within 24 hours of notification.
- 2.2.3 Pumps shall be programmed to inject separate volumes of chemicals for up to twenty (20) formulas.
- 2.2.4 Injection system shall have audible and visual alarms to notify operator of potential dispensing problems.
- 2.2.5 Dispense monitoring system shall be capable of networking six (6) separate washers and producing standard and customizable reports/graphs. This system shall operate on Windows XP.
- 2.2.6 Dispense System shall provide real time overviews of entire wash cycle and daily summaries for individual washers or the entire wash cycle. The reports are to include:
 - daily break downs of individual chemicals used by shift
 - total gallons of chemical(s) consumed
 - cost per gallon

- total cost per product by shift
- total aggregate costs
- formula classifications
- total aggregate costs per period
- load weights, times, and dates
- wash formulas

2.3 **Chemical Specifications:**

2.3.1 High Alkaline Liquid Laundry Break (Builder 300 or equivalent)

- Sodium Hydroxide (Caustic Soda) concentration 15-40%
- pH: 13-14 (100%)

2.3.2 Concentrated Liquid Laundry Detergent (Star Detergent or equivalent)

- Butoxyethanol concentration 5-10%
- Nonylphenol ethoxylate concentration 40-85%
- pH: 9.0-10.5 (100%)

2.3.3 Liquid Laundry Water Conditioner (Rinspeed or equivalent)

- Shall mix with water in all proportions
- pH: 5.5-7.0 (100%)

2.3.4 Liquid Sodium Hypochlorite (Liquid Hi Chlor or equivalent)

- Sodium Hypochlorite concentration 8.4-10.5%
- Shall mix with water in all proportions

2.3.5 Commercial Liquid Laundry Sour (Tri-Liquid Laundry Sour or equivalent)

- Hydrofluosilicic Acid concentration 15-40%
- pH: 1.0-2.0 (100%)
- Shall mix with water in all proportions

2.3.6 Commercial Liquid Laundry Mildewstat (No Mold or equivalent)

- Didecyldimethyl Ammonium Chlorides concentration 40-70%
- Ethanol concentration 5-15%
- pH: 6.5-9.0 (100%)
- Shall mix with water in all proportions

2.3.7 Commercial Liquid Denim Lubricant/Softener (Liquid Tex Special or equivalent)

- Complex Quaternary Ammonium Methyl Sulfate concentration 15-40%
- 2-Propanol (Isopropyl Alcohol) concentration 1-5%
- pH: 5.0-8.0 (100%)

2.4 **Delivery Specifications:**

2.4.1 Vendor shall provide normal deliveries (7:00 a.m. – 5:00 p.m.) Monday – Friday with emergency deliveries made available.

2.4.2 Chemicals are to be delivered in fifty-five (55) gallon drums. (Thirty-five (35) gallon drums are acceptable with approval from the Sheriffs Office).

2.4.3 Delivery is required F.O.B. DESTINATION, freight pre-paid within five (5) days of receipt of Purchase Order to: Maricopa County Sheriffs Department, Laundry 3170 W. Lower Buckeye Road, St. Phoenix, AZ 85009.

2.4.4 Bidder(s) shall indicate on Pricing Documentation (Attachment A) any additional freight or handling charges associated with special shipping and/or handling delivery.

2.5 Bidders desiring to preview equipment/environmental conditions of this bid may call Karen Gaddis, Maricopa County Sheriffs Laundry, M-F 7:00 a.m.-3:30 p.m. (602) 876-5643 to schedule an appointment.

2.6 **TRAINING:**

The successful Contractor shall provide a minimum of five (hours) to completely train County personnel on safe chemical handling, the software, emergency line and pump repairs and maintenance care of the equipment.

2.7 **ACCEPTANCE:**

Upon successful completion of the performance period, the system shall be deemed accepted and the warranty period begins. All documentation shall be completed prior to final acceptance.

2.8 **TAX:**

NO TAX SHALL BE LEVIED AGAINST LABOR. Bid pricing to include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in bid price.

2.9 **DELIVERY:**

Delivery is required F.O.B. DESTINATION, freight pre-paid within five (5) days of receipt of Purchase Order, to any delivery location within Maricopa County as specified by the County. Contractor shall indicate on Pricing Documentation (Attachment A) any additional freight or handling charges that would be associated with special shipping and/or handling delivery.

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

The Contractor shall retain title and control of all goods until they are delivered and the contract coverage has been completed. All claims for visible or concealed damage shall be filed by the Contractor. The County will notify the Contractor of any damaged goods and shall assist the Contractor in arranging for inspection.

If the Using Agency determines that rush shipping or other alternate shipping is required, it shall notify the Contractor. *The Contractor shall determine any additional costs* associated with such delivery terms and communicate that cost to the Using Agency via fax or other reasonable means.

The Using Agency shall not advise the Contractor to proceed with shipment until acceptable terms are negotiated and a purchase order is issued. Upon determining that the additional costs are reasonable and proper, the Using Agency shall advise the Contractor to proceed.

Upon receipt of material and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed those costs stated in the Contract. The Using Agency shall retain all documents related to these costs within the agency purchase order file, for audit purposes.

2.10 SHIPPING DOCUMENTS:

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- (1) Name and address of the Contractor;
- (2) Name and address of the County Agency;
- (3) County purchase order number;
- (4) A description of material shipped, including item number, quantity, number of containers and package number, if applicable.

2.11 INVOICING REQUIREMENTS:

A proper invoice billed to the appropriate County agency per the purchase order instructions, whether picked up or delivered, shall accompany all item(s) purchased by the County.

All invoices shall indicate the following:

- (1) Contract number;
- (2) County purchase order number;
- (3) Quantity;
- (4) Description of material, including item number, and any backorders;
- (5) Pricing per unit.

2.12 STOCK:

The Contractor shall be expected to stock sufficient quantities as may be necessary to meet the County's needs.

2.13 INSTALLATION:

The Contractor's price shall include delivery and setup in complete operating condition.

2.14 TESTING:

Unless otherwise specified, materials purchased will be inspected by the Using Agency to ensure the Materials meet the quality and quantity requirements of the Specifications. When deemed necessary by the County, samples of the materials may be taken at random from stock received for submission to a commercial laboratory or other appropriate agency for analysis and tests as to whether the materials conform in all respects to the Specifications. In cases where commercial laboratory reports indicate that the materials do not meet the Specifications, the expense of such analysis is to be borne by the Contractor.

2.15 WARRANTY:

The vendor shall guarantee the performance of all chemicals supplied and will reimburse or replace defective chemicals with new chemicals meeting specifications at no additional cost to the County. The injection system shall be maintained by the awarded vendor and replacement/repairs will be done at no additional charge of any nature to Maricopa County. The effective date on all warranties shall commence upon date of acceptance.

2.16 BRAND NAME:

Bids on brands other than those listed are subject to approval based on evaluation. Maricopa County reserves the right to request samples to determine quality and acceptability of products bid. In some cases brands have been listed to define quality of products desired and is not intended to be restrictive or limit competition. Products substantially equivalent to those designated shall qualify for consideration.

2.17 SAMPLES:

Contractors may be requested to furnish samples of items proposed for examination by the County. Any items so requested shall be furnished within five (5) working days from the date of request and furnished at no cost to the County and sent to the address designated in the Invitation for Bids.

2.18 PRODUCT DISCONTINUANCE:

In the event that a manufacturer discontinues a product and/or model, the County may allow the successful Contractor to provide a substitute for the discontinued item or may cancel the Contract. If the Contractor requests permission to substitute a new product or model, it shall provide the following to the County:

2.18.1 Documentation from the manufacturer that the product or model has been discontinued.

2.18.2 Documentation that names the replacement product or model.

2.18.3 Documentation that provides clear and convincing evidence that the replacement meets or exceeds all Specifications required by the original Invitation for Bids.

2.18.4 Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.

2.18.5 Documentation confirming that the price for the replacement is the same as or less than the discontinued product or model.

Product discontinuance applies only to those items specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.

2.19 MATERIALS MAINTENANCE:

The Contractor shall provide for maintenance of Materials supplied under this Contract upon installation of equipment

2.20 FACTORY AUTHORIZED SERVICE AVAILABILITY:

THE CONTRACTOR SHALL HAVE AND MAINTAIN A LOCAL FACTORY AUTHORIZED SERVICE STATION WITHIN THE PHOENIX METROPOLITAN AREA. The station shall be capable of supplying and installing component parts, and troubleshooting, repairing and maintaining the Materials. Minimum service hours shall be from 8:00 A.M. to 5:00 P.M., Monday through Friday.

2.21 OPERATING MANUALS:

Upon delivery, Contractor shall provide four (4) comprehensive operational manuals.

2.22 TECHNICAL AND DESCRIPTIVE SALES LITERATURE:

Contractor shall provide copies of its sales literature and brochures, and copies of any manufacturer's technical and descriptive literature regarding the material it proposes to provide. Literature shall include sufficient in detail to allow full and fair evaluation of the offer submitted, and must be included with the bid. Failure to include this information may result in the bid being rejected.

2.23 ADDITIONAL PRICING:

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested.

2.24 CONTRACTOR REVIEW OF DOCUMENTS:

Contractor shall review its bid submission to assure the following requirements are met.

2.24.1 One (1) original and one (1) electronic copy of pricing on a 3.5" diskette or CD of all submissions is MANDATORY

2.24.2 Pricing pages, MANDATORY (Attachment A)

2.24.3 Literature, Technical and Descriptive, MANDATORY

2.24.4 Vendor Information, MANDATORY (Attachment D)

2.24.5 Agreement page, MANDATORY (Attachment B)

2.24.6 References (Attachment C)

3.0 SPECIAL TERMS & CONDITIONS:

3.1 CONTRACT LENGTH:

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 ESCALATION:

ANY REQUEST FOR REASONABLE PRICE ADJUSTMENTS **MUST BE** SUBMITTED THIRTY (30) DAYS PRIOR to the Contract expiration date. Justification for the requested adjustment in cost of labor and/or materials **must be** supported by appropriate documentation and **must be** within the Producer Price Index for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

3.4 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

3.4.1 Compliance with specifications

3.4.2 Price

3.4.3 Determination of responsibility

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.5 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

3.6 ORDERING AUTHORITY:

Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). **CAPA purchases are limited to values of less than \$2,500.00. No other request is valid.**

3.7 INDEMNIFICATION AND INSURANCE:

3.7.1 INDEMNIFICATION.

To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify, and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract. **CONTRACTOR'S** duty to defend, indemnify and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.7.2 Abrogation of Arizona Revised Statutes Section 34-226.

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless, **COUNTY**, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including **COUNTY**.

The scope of this indemnification does not extend to the sole negligence of **COUNTY**.

3.7.3 Insurance Requirements.

CONTRACTOR, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of **COUNTY**. The form of any insurance policies and forms must be acceptable to **COUNTY**.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of **COUNTY**, constitute a material breach of this Contract.

CONTRACTOR'S insurance shall be primary insurance as respects **COUNTY**, and any insurance or self-insurance maintained by **COUNTY** shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect **COUNTY**.

The insurance policies may provide coverage, which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to **COUNTY** under such policies. **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and **COUNTY**, at its option, may require **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

COUNTY reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

3.7.3.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision, which would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

3.7.3.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability Insurance and, if necessary, Commercial Umbrella Insurance with a combined single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (including owned, hired, non-owned), assigned to or used in the performance of this Contract. If hazardous substances, materials, or wastes are to be transported, MCS 90 endorsement shall be included and \$5,000,000 per accident limits for bodily injury and property damage shall apply.

3.7.3.3 Workers' Compensation. **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

CONTRACTOR waives all rights against **COUNTY** and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by **CONTRACTOR** pursuant to this agreement.

In case any work is subcontracted, **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of **CONTRACTOR**.

3.7.4 Certificates of Insurance.

3.7.4.1 Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

In the event any insurance policy(ies) required by this contract is(are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **COUNTY** fifteen (15) days prior to the expiration date.

3.7.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.8 **PROCUREMENT CARD ORDERING CAPABILITY:**

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.9 **INTERNET ORDERING CAPABILITY:**

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.10 **INQUIRIES AND NOTICES:**

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

ANDREA STUPKA, PROCUREMENT CONSULTANT, 602-506-3504
(astupka@mail.maricopa.gov)

Technical telephone inquiries shall be addressed to:

Amie Bristol, Sheriff's Procurement, 602-876-3409

Inquiries may be submitted by telephone but must be followed up in writing. **NO ORAL COMMUNICATION IS BINDING ON MARICOPA COUNTY.**

3.11 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.12 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to provide one (1) original "hard copy" (labeled) and one (1) electronic copy of pricing on a 3.5" diskette or CD. Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **A corporate official who has been authorized to make such commitments must sign bids.**

ALL REQUESTS FOR DISKETTES MUST BE FAXED TO THE PROCUREMENT CONSULTANT AT (602) 258-1573. IN ADDITION, ONE (1) HARD COPY OF EACH PAGE OF ATTACHMENT A (PRICING PAGE) SHALL BE SUBMITTED WITH YOUR BID.

ECOLAB INC., 370 WABASHA ST., CONTRACT SALES, ST. PAUL, MN 55102

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT: ☒ YES ☐ NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD? ☐ YES ☒ NO

INTERNET ORDERING CAPABILITY: ☒ YES ☐ NO ☐ 0% DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☐ YES ☒ NO

PRICING SHEET C68 10 02/B0604545

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

<u>ITEM DESCRIPTION</u>	<u>UNIT PRICE PER GALLON</u>	<u>MANUFACTURER</u>	<u>CONTAINER SIZE</u>
High Alkaline Liquid Laundry Break	\$8.19 \$450.45/Drum	Ecolab 16182 ES Builder C	55 Gallon Drum
Concentrated Liquid Laundry Detergent	\$14.50 \$797.50/Drum	Ecolab 16126 ES Detergent Plus Alt.: Ecolab 16122 Alt.: Ecolab 16184 ES Detergent MP	55 Gallon Drum 55 Gallon Drum
Liquid Laundry Water Conditioner	\$10.68 \$587.40/Drum	ES Conditioner	55 Gallon Drum
Liquid Sodium Hypochlorite	\$5.99 \$329.45/Drum	Ecolab 16144 ES Destainer	55 Gallon Drum
Commercial Liquid Laundry Sour	\$8.49 \$466.95/Drum	Ecolab 16158 ES Sour	55 Gallon Drum
Commercial Liquid Laundry Mildewstat	\$34.50 \$1035.00/Drum	Ecolab 70615 Tex Stat II	30 Gallon Drum
Commercial Liquid Denim Lubricant/ Softener	\$11.28 \$620.40/Drum	Ecolab 16151 ES Soft	55 Gallon Drum

RESPONDANTS ARE REMINDED THAT ALL CHEMICAL PRICES OFFERED ARE INCLUSIVE OF CHEMICAL INJECTION SYSTEM, MAINTENANCE, AND DELIVERY PER SPECIFICATIONS?
YES

RESPONDANTS ARE REMINDED THAT THEY SHALL HAVE AND MAINTAIN A LOCAL FACTORY AUTHORIZED SERVICE STATION WITHIN THE PHOENIX METROPOLITAN AREA.
YES

ECOLAB INC., 370 WABASHA ST., CONTRACT SALES, ST. PAUL, MN 55102

SHIPPING/HANDLING:

SAME DAY DELIVERY SERVICE AVAILABLE? YES

SPECIFY DELIVERY DAYS AVAILABLE/HOURS OF DELIVERY:

MONDAY 8:00 a.m. to 3:30 p.m.
TUESDAY 8:00 a.m. to 3:30 p.m.
WENDSDAY 8:00 a.m. to 3:30 p.m.
THURSDAY 8:00 a.m. to 3:30 p.m.
FRIDAY 8:00 a.m. to 3:30 p.m.

RESPONSE TIME FOR SAME DAY SERVICE AFTER INITIAL REQUEST FROM SHERIFFS LAUNDRY:
2 HOURS

ADDITIONAL CHARGES FOR EXPEDITED DELIVERY: N/A

PLEASE SPECIFY TYPE/MODEL/BRAND, SPECIAL FEATURES, ETC OF CHEMICAL INJECTION SYSTEM:

Eco-Star Injection System

CENTRAL CONTACT PERSON AVAILABLE TO ANSWER PRODUCT RELATED QUESTIONS

NAME: Thomas E. Ohs
TITLE: Contract Specialist
PHONE: (651)293-4310
HOURS AVAILABLE: 8:00 a.m. to 5:00 p.m. S M T W T H F S (available – Mon.-Fri.)

Terms: Net 30

Vendor Number: W000000489 X

Telephone Number: 651/293-2674

Fax Number: 651/293-2682

Contact Person: Dianne Ferris

E-mail Address: bid.sales@ecolab.com

Company Web Site: www.ecolab.com

Certificates of Insurance Required

Contract Period: To cover the period ending **March 31, 2008.**